

August 20, 2019

Kate Gordon
Director
Office of Planning and Research
1400 10th Street
Sacramento, CA 95814

Re: Employment Projections for Oakland Waterfront Ballpark District Project at Howard Terminal AB 734 Application

Dear Director Gordon:

As you know, the Oakland Athletics (the "**Oakland A's**" or the "**A's**") is the project sponsor of the proposed Oakland Sports and Mixed-Use Project located on Howard Terminal in the City of Oakland, California (also referred to sometimes as the "**Oakland Waterfront Ballpark District Project**" or the "**Project**"). This letter confirms the Oakland A's projections for employment at the Project during construction and upon buildout.

With regard to the construction phase of the Project, approximately 1,200 to 1,300 construction workers are anticipated to be employed during peak construction of the Project, with an estimated 1,000 employees during other phases. These numbers are based on projections from the Project's contractor, Devcon.

Operational employment projections are provided in the table below. The following projections are estimates based on surveys of existing operations and concessions at the Coliseum and industry based projections for jobs for the hotel, office and other development proposed as part of Project. As set forth in more detail the below table, the Project will continue to employ approximately 1,605 employees for ballpark and A's operations, and will also create permanent jobs at the remainder of the proposed mixed use development, for a combined approximately 9,259 employees estimated at full Buildout (representing a net 7,748 employment growth estimated compared with existing Coliseum employment).

Operational Employment Projections			
Project Component	Current Ballpark	Phase 1	Buildout
A's Staff ^a	285	285	285
Event Center Non-A's, and Game Day Staff ^b	1,227	1,320	1,320
Performance Center	--	--	200

Office	--	1,111	6,667
Retail	--	33	300
Hotel	--	360	360
Residential	--	17	94
Parking and Other	--	18	33
Total Employees	1,511	3,144	9,259

NOTES:

a. A's Staff: These projections include all A's sports operations, business operations support, and ballpark operations and management. These employees would work at A's games, but do not include staff required for a baseball game event (which are accounted for in the "Event Center Non-A's, and Game Day Staff" row).

b. Event Center Non-A's, and Game Day Staff: There are numerous Non-A's, and Game Day Staff dependent on the nature of the event. The table considers typical employees-generated during a baseball game event or other event, based on employment surveys of existing events at the Coliseum.

The Oakland Athletics,

By: 

Name: DAVID A. KAVAL

Title: President