



May 18, 2012

Apple, Inc.

Attn: Terry Reagan

Re: Apple Campus 2, Cupertino, Ca  
Prevailing & Union Wage Rate Comparison

Per your request, we are confirming wage information for the field craft labor working on the Apple Campus 2 project. We intend to contract with Union affiliated contractors and pay wages as negotiated through appropriate collective bargaining agreements for non-artisan on site craft labor. These wages are anticipated **to meet or exceed** the prevailing wages for job classifications as set forth by California's Department of Industrial Relations (DIR).

Below is a subset of job classifications and median wages from the DIR Database that will comprise a majority of the construction jobs created by the project:

Trade Classification	Project Rates
Construction Laborer – Area 1	\$44.18
Carpenter – Area 1	\$62.48
Cement Mason and Concrete Finisher	\$49.01
Electrician	\$78.48
Operating Engineer – Group II	\$49.45
Plumber	\$81.84
Sheet Metal Worker	\$81.14

*These values represent base wages plus H&W & Benefits for Santa Clara County based on 3Q2011 determinations. Taxes & insurances not included.*

These rates were developed using the current *Bay Area Building Trades Collective Bargaining Agreements*, and for this area, the rates are virtually the same.

If you have any questions, please let me know.

Thank you.

Gavin R. Keith  
Preconstruction Director  
DPR Skanska, A Joint Venture